

## Business Partner Case Study

# Accountancy and Computing Solutions

### Company Overview

Accountancy and Computing Solutions is a leading Spindle Professional Business Partner based in the South West. Certified business partners for Microsoft and accredited Resellers for Sage, the company offers expertise on a range of hardware, software and internet solutions.

### Delivering Benefits In-House

As well as promoting the benefits of Spindle Professional to its customers, Accountancy and Computing Solutions has also been using Spindle Professional in-house for several years. Since it was first introduced into the firm, it has helped them to streamline the production of accounting documents and delivered significant cost savings, both in terms of labour and postage.

### How it Helps Increase Revenue

Accounting and Computing Solutions' Tony Hewitt says, *"Spindle Professional helps to improve the value equation of the overall investment as it enables customers to see financial savings from their IT investment almost straight away. Showing Spindle Professional as part of our Sage MMS demonstrations is a great way to capture interest and get customers talking. The feedback we get is always excellent and it's often the first thing that people want to talk about after the demonstration."*

### Company Facts

### Accountancy and Computing Solutions Facts

**Activity:** Offer expertise on a range of Sage products as well as computer systems, internet solutions and hardware

**Based:** Bath, South West England

### Key Benefits

**Dramatically reduces costs - document delivery by email and fax**

**Creates a more professional image with your company logo and branding on outgoing documents**

**Saves money and waste - you can use plain paper in place of pre-printed stationery**

**Flexible - allows you to automatically add terms and conditions or seasonal or promotional messages**

**'Intelligent' - pre-programmed to fax, email, print or store your documents automatically for instant retrieval whenever you need them**

Spindle Professional works with major accounting systems including Sage 50, Sage Line 100, Sage 200, Microsoft Dynamics NAV (Navision), Microsoft Dynamics GP (Great Plains), Pegasus Opera II, Access Accounts, SAP Business One and more. Also works with almost any application that will print, such as Microsoft Word, Excel, Access, ACT! and Crystal Reports.

### Product Range

Spindle Professional is one of a range of products available from Draycir, specialists in document distribution and credit management solutions.



**Spindle**  
PROFESSIONAL



**Credit**  
HOUND



**Credit**  
GUARDIAN

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